

When are classes offered?

DVC offers the courses needed to satisfy the educational prerequisites for the real estate salesperson exam (RE Principles, RE Practice, plus one more of our three unit RE courses) and the brokers exam.

Required courses are offered in the evening at the Pleasant Hill campus with some short-term, summer, and online courses also available.

How long will it take to earn a certificate?

The length of time to complete the program will depend on the sequence in which the classes are taken and the frequency of class offerings.



MISSION STATEMENT Diablo Valley College is passionately committed to student learning through the intellectual, scientific, artistic, psychological, and ethical development of its diverse student body. Diablo Valley College prepares students for transfer to four-year universities; provides career and technical education; supports the economic development of the region; offers pre-collegiate programs; and promotes personal growth and lifelong learning.

PERKINS STATEMENT This project was funded fully or in part by Carl D. Perkins Career Technical Education Act of 2006, awarded to Diablo Valley College and administered by the California Community Colleges Chancellor's Office. It is the policy of Diablo Valley College not to discriminate against any person on the basis of race, color, national origin, sex or disability in all of its educational and employment programs and activities.



**I'M INTERESTED.
WHAT SHOULD I DO NOW?**

For more information:

Business Administration Department

925-969-2680

or visit: www.dvc.edu/programs

Enrollment information:

DVC website: www.dvc.edu

Admissions Office: 925-685-1310

Counseling Office: 925-969-2140

last updated: 7-12-17

PLEASANT HILL CAMPUS

321 Golf Club Road, Pleasant Hill, CA 94523

SAN RAMON CAMPUS

1690 Watermill Road, San Ramon, CA 94582

NON-DISCRIMINATION STATEMENT The district shall not discriminate based on ethnic group identification, race, color, age, citizenship, ancestry, religion, marital status, national origin, sex, sexual orientation, mental or physical disability, medical condition, veteran status, parental status, or because a student is perceived to have one or more of these characteristics

REAL ESTATE CERTIFICATE PROGRAM



DVC
DIABLO VALLEY COLLEGE

The real estate field offers an exciting career in the buying and selling of property. Professionals have the personal satisfaction of working with and assisting people through a variety of transactions.



What is the real estate program?

The real estate professional is involved in the process of the sale of real property. The Diablo Valley College real estate certificate program is designed to prepare you for a variety of careers in real estate, to advance your career if you are already employed in the field, or to provide knowledge for you if you are a consumer/investor who would like to become better informed.

As a student of the real estate program, you will gain a comprehensive understanding of the profession through studying many of the following topics:

- Real estate principles
- Legal aspects of real estate
- Real estate appraisal
- Real estate practice
- Real estate finance
- Real estate economics
- Property management

The certificate of achievement program is designed to establish a solid foundation in all phases of real estate.

After you have completed the appropriate coursework, you are eligible to take either the Real Estate Salesperson Exam or the Real Estate Broker Exam offered by and given by the California Department of Real Estate.



Why study real estate?

There are many reasons to choose a career in real estate: set your own schedule, be your own boss, knowledgeably invest in properties, form relationships with other agents, and earn commissions from home sales.

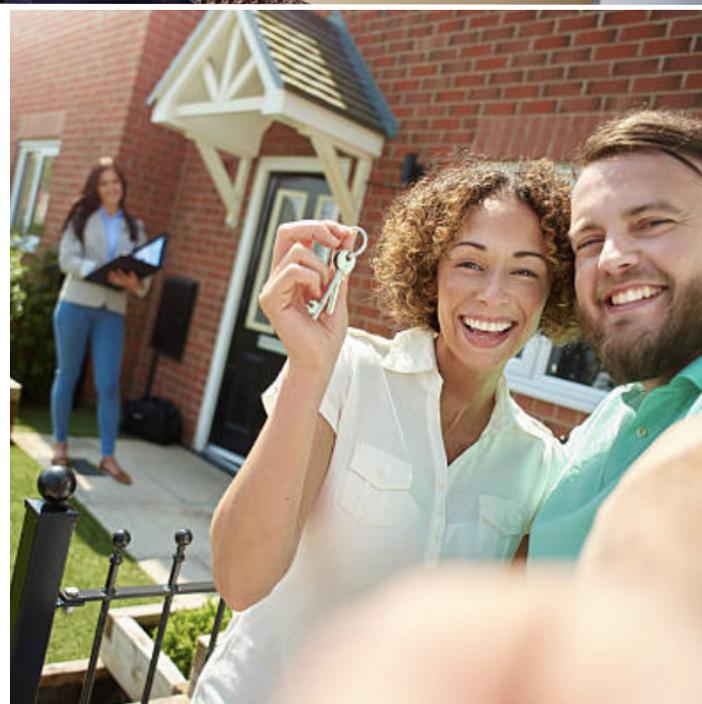
The real estate market fluctuates according to current interest rates and other economic factors. While the income of most real estate professionals is affected by these variables, a well-trained broker or salesperson can be highly successful.

What can I do with a real estate certificate?

The real estate field in California is highly competitive. While there is a need for well-trained real estate professionals in almost every area of the state, prospects are always best for highly trained, ambitious, sales-minded individuals.

There are two types of real estate professionals: brokers and salespersons. Brokers are licensed to set up their own businesses, while salespersons must work under a licensed broker or brokerage firm.

Students who study real estate can also enter related fields, such as: commercial real estate, real estate appraisal, real estate instruction, property management, mortgage lending, mortgage processing, mortgage underwriting, or mortgage brokerage.



“DVC’s Real Estate program has exceeded my expectations. The instructors are knowledgeable and are more than willing to do everything they can to make sure students have a thorough grasp the topics at hand. ” - Scott Valdez, DVC student