You need to see a Counselor for specific recommendations about courses that will best meet your educational goals. Not all courses on the map are offered every term. Consult the Catalog and the Schedule of Classes for more details.

For information about transferring, see:
https://www.dvc.edu/enrollment/transfer/index.html

For information on careers in this field see:
https://www.dvc.edu/enrollment/career-employment/index.html

BUS Real Estate Salesperson Certificate of Accomplishment

Required

RE 160
Real Estate Principles

RE 163
Real Estate Practice

RE 161
Legal Aspects of Real Estate

RE 162
Real Estate Appraisal I

RE 164
Real Estate Finance

RE 165
Real Estate Economics

RE 166
Escrow Procedures

RE 167
Real Estate Property Management

PLUS at least 3 units from

RE 164
Real Estate Finance

RE 165
Real Estate Economics

RE 166
Escrow Procedures

RE 167
Real Estate Property Management

Careers in

• Qualifies and prepare a student to take the written examination for a real estate salesperson license. Upon successfully passing the examination and other California Bureau of Real Estate (CalBRE) requirements, a license will be approved by the CalBRE. This license is required to conduct real estate activities while under the supervision of a licensed broker.

PROGRAM LEARNING OUTCOMES

Students completing the program will be able to:

1. Define and explain concepts and terminology relevant to real estate and real estate transactions.
2. Compare and contrast the broker/agent and agent/client relationships; legal and fiduciary obligations.
3. Structure real estate transactions that result in optimum property rights for buyers and sellers.

total minimum required units 9

2020-2021 Catalog