Real Estate Salesperson Certificate of Accomplishment

**Required**
- RE 160 Real Estate Principles
- RE 163 Real Estate Practice

PLUS at least 3 units from
- RE 161 Legal Aspects of Real Estate
- RE 162 Real Estate Appraisal I
- RE 164 Real Estate Finance
- RE 165 Real Estate Economics
- RE 166 Escrow Procedures
- RE 167 Real Estate Property Management

**Total minimum required units** 9

**Program Learning Outcomes**
Students completing the program will be able to:
1. Define and explain concepts and terminology relevant to real estate and real estate transactions.
2. Compare and contrast the broker/agent and agent/client relationships; legal and fiduciary obligations.
3. Structure real estate transactions that result in optimum property rights for buyers and sellers.

**Careers in**
- Qualifies and prepares a student to take the written examination for a real estate salesperson license. Upon successfully passing the examination and other California Bureau of Real Estate (CalBRE) requirements, a license will be approved by the CalBRE. This license is required to conduct real estate activities while under the supervision of a licensed broker.

You need to see a Counselor for specific recommendations about courses that will best meet your educational goals. Not all courses on the map are offered every term. Consult the Catalog and the Schedule of Classes for more details.

For information about transferring, see: [https://www.dvc.edu/enrollment/transfer/index.html](https://www.dvc.edu/enrollment/transfer/index.html)

For information on careers in this field see: [https://www.dvc.edu/enrollment/career-employment/index.html](https://www.dvc.edu/enrollment/career-employment/index.html)

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